

Note and Acknowledgment: Thank you Opsam Health for your willingness to share your Data Implementation Plan with the EPT cohort.

PoF Measures are included below for your reference: Adults with Chronic Conditions

STRATEGY 1: IDENTIFFYING AND OUTREACHING TO THE ASSIGNED BUT UNSEEN POPULATION

1. Please share baseline data/information for your assigned but unseen patients in your Medi-Cal Population. Please report on your whole Medi-Cal population, not just your selected PoF. This is a point-in-time measure: you take the assigned Medi-Cal members as of that specific moment and look back 12 months to see who has had a visit. This includes all visit types, not just well visits.

Numeric:

Numerator: Number of assigned Medi-Cal patients who have had a visit in the past 12 months	Denominator: Total number of assigned Medi-Cal patients	Assigned and Seen Rate (%) (Auto Calculated)	Assigned and Unseen Rate (%) (Auto Calculated) Assigned and Unseen Rate = 100% minus Assigned and Seen Rate
6516	20389	31.96%	68.04%

Text:

What key information do you feel is still missing related to identifying your assigned but unseen patient population?	Opsam is able to obtain list of assigned lives from health plans and contain information as to their gender, age, and preferred language spoken, However, it would be helpful to have the list contain information as to their race and ethnicity, as well as sexual orientation and gender identity.
What is your plan for gathering the missing	When reaching out to individual assigned patient who opts to schedule their appointment with
information?	Opsam, part of initial patient registration is completing a form that asks for such information
	(Race, ethnicity, SOGI, income, household, etc). Within the form is also an explanation on why
	information is being obtained and what it is being used for, which clinical staff also should be
	able to explain when asked.

2. Based on your baseline data, what is your <u>SMARTIE Goal (s)</u> for identifying and outreaching to patients assigned to your practice that have not yet been seen?

SMARTIE Goal(s)

Specific:

We will identify health plan-assigned patients who have not yet established care in our clinic and proactively reach out to them, ensuring that outreach efforts are culturally sensitive and inclusive of diverse race, ethnicity, sexual orientation, and gender identity considerations.

Measurable:

The goal is to contact 60% of these health plan assigned but not yet seen patients within the next 6 months from project kick-off and ensure that at least 50% of them are successfully connected with an Opsam healthcare provider. In those who successfully connected to a provider, 100% of these patients will provide demographic data such as race, ethnicity, sexual orientation, and gender identity via tailored outreach materials and communication methods.

Achievable:

We will collaborate with the health plan to obtain a list of patients who have been assigned to our clinic but have not yet established care. Outreach efforts will be supported by the clinic's care coordination team and include targeted phone calls, emails, or letters. We will also integrate inclusion and diversity best practices into communication strategies (e.g., culturally appropriate language, providing gender-neutral options, etc.).

Relevant:

This goal aligns with our clinic's mission to provide inclusive, accessible, and equitable care to all patients, especially those from historically underserved and marginalized communities. Ensuring that individuals who may face barriers to care based on their race, ethnicity, sexual orientation, or gender identity have the opportunity to engage with healthcare is critical to improving health outcomes and reducing disparities.

Time-bound:

The outreach and connection to these patients will be completed within the next 6 months, with progress reviews every 4 weeks.

Inclusive:

Outreach efforts will be designed to be culturally competent, ensuring that the methods of communication and the services offered are respectful and accessible to people of all racial, ethnic, and gender identities, and sexual orientations. We will use inclusive language in all outreach efforts, provide support in different languages as needed, and offer resources to assist in overcoming any barriers to establishing care.

Equitable:
We will track the engagement of patients from different racial, ethnic, gender, and sexual orientation groups to assess
whether there are disparities in outreach effectiveness. Based on this data, we will adjust our approach to ensure that
all communities have equal access to care and that no one is inadvertently excluded.

Additional Information:

What information, in	The following key information helped us formulate a realistic and achievable goal, including staffing (the number of
addition to your	dedicated staff who will be tasked to reach out to these patients) and the length of time an outreach call to a patient
baseline data, did	takes including quick registration should they opt to connect to a provider.
you use to develop	
your SMARTIE	
Goal(s)?	

3. What are the main interventions or steps you plan to test or implement to reach your SMARTIE Goal (s)? How did you identify the selected interventions or steps? *Please specify at least 5 and no more than 10*.

Intervention/Step	Data or Information Used for Selection	Patient Needs Addressed	Stakeholders Involved in Decision
Streamlined HIPAA compliant process to obtain managed medical health plan assigned list of patients monthly		Patients will be informed of their assignment to Opsam health and be educated on the services we offer, not just primary care, that are available for them.	Clinical Directors, Data Specialist, EMR Technician, Health Plan liaison
Dedicated trained outbound call center agents specifically tasked to reach out to health plan assigned but not yet established patients	Having the dedicated staff to reach out to thousands of patients is crucial. Appropriate training is needed to ensure agents deliver message in a culturally appropriate manner and be	Patients will be informed of their assignment to Opsam health and be educated on the services we offer, not just primary care, that are available for them. They will have	Call center supervisor, Operations Director, QI Lead

	able to encourage patients to seek medical care, preventive or therapeutic.	opportunity to schedule an appointment easily via the call agents.	
Process to stratify patients based on key demographic information such as race, ethnicity, and preferred language spoken	From the health plan list, the data specialist will organize this based on race, ethnicity and preferred language	This will ensure patients will be given information in a culturally and linguistically appropriate manner.	Data Specialist
Create a shared real-time tracker with dashboard per health plan to monitor outreach progress	From the health plan list that are organized based on race, ethnicity, and spoken language, a real-time tracker will be added with status button to monitor progress.	This will ensure all patients in list are being reached out to and encouraged to connect with Opsam provider.	Data Specialist, IT Administrator
Create Welcome to Opsam letter with contact information introducing the organization and the services we provide to assigned but not yet seen patients.	This is needed to provide other avenue to be able to reach out to patients, especially those who are not reached telephonically.	This provides multi-modal approach for reaching out to these patients.	Marketing team
Improve in-bound call center process for scheduling new appointments	This is needed to ensure that patients calling to ask information and/or make appointment will be able to do so timely.	Patients wanting to ask about services and schedule appointment will be able to do so on their first call, addressed as timely as possible.	Call Center supervisor, QI Lead, Operations Director

a. How are these interventions or steps different from what you are currently doing to identify and outreach to assigned and unseen patients?

What were the limitations of your previous	The following were our limitations that are being addressed:	
approach?	1. There is no dedicated staff who focuses and reaches out proactively to assigned but not seen	
	patients. Process had always been waiting for patients to call and schedule appointment.	
	2. The call center process we had did not address first call resolution. The outsourced call	
	agents obtained basic patient info and reason for call and these data were sent to messaging	

	portal accessed by our employed outbound agents who will then call patient back and address		
	the reason for call. This imposed delay and patient frustration.		
How does the new approach address gaps or	The new approach will address the gaps significantly		
barriers?	1. By having dedicated outbound agents solely responsible for reaching out to assigned but not		
	yet seen patients. This will ensure we are being proactive in identifying and ensuring these		
	patients establish care with any of our providers, not just primary care (ie dental, behavioral,		
	vision care, etc)		
	2. By removing the "middle call agents", patients' needs will be immediately addressed as soon		
	as they call, rather than having to wait for a call-back to have the issues addressed.		
What new strategies, technologies, or	The following are being introduced		
partnerships are being introduced?	1. Newly hired outbound call center agents		
	2. Partnership with American Healthcare Connections that will provide timely inbound call center resolution for our patients.		
	3. HIPAA compliant sftp file sharing tool to obtain data from health plans		
	4. More robust marketing strategies geared specifically for patients who have yet established		
	care with Opsam		
	5. Tableau driven data stratification and dashboard creation		

4. What is your high level workplan for reaching your SMARTIE goal (s)? List the specific interventions or steps of who will do what, how, and by when? Ensure the plan aligns with your SMARTIE Goal(s). Use realistic timelines and responsible parties to track accountability.

Intervention/Step	Who Is	How Will It Be	Implementation Timeline (By When?)
	Responsible?	Implemented?	
Streamlined HIPAA	QI Lead	Using HIPAA	Milestone 1: Determine Health Plan Data Access Channels
compliant process		compliant file	Timeline: January 2025
to obtain managed		sharing platforms,	Status: Completed
medi-cal health		data exchange	
plan assigned list of		with managed	Identify the most efficient method for obtaining data from health plans (e.g., secure
patients monthly		medi-cal health	data transfer via SFTP, API integration, manual data request forms or Health Plan
		plans will be	web portal access and file download).
		established and	
		streamlined	

			Milestone 2: Data Specification & Format Agreement Timeline: February 2025 Status: Completed Work with health plans to define the exact format and fields required for the patient list (e.g., patient name, Medicaid ID, date of birth, assigned primary care provider).
			Milestone 3: Define Data Frequency & Delivery Schedule Timeline: Feb 2025 Status: Completed
			Establish a routine schedule for receiving the assigned patient list (e.g., monthly, weekly), along with frequency for any updates or revisions.
			Milestone 4: System Integration Timeline: March 2025 Status: Completed
			Work with your IT team and the health plan's technical support to set up automated or semi-automated data transfer protocols (e.g., set up secure FTP, API integrations, etc.).
Dedicated trained outbound call center agents specifically tasked	Call center supervisor	Hire and train a dedicated outbound call center staff	Milestone 1: Create Job Description & Requirements Timeline: Feb 2025 Status Completed
to reach out to health plan assigned but not yet established patients		focused on calling patients assigned but not yet seen	Collaborate with HR to create a job description for the outbound call agent role. The description should clearly define the responsibilities, including making outbound calls, updating patient records, and adhering to privacy guidelines (e.g., HIPAA).

Milestone 2: Post Job Opening and Source Candidates
Timeline: Feb 2025
Status Completed
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Post the job on relevant job boards (e.g., Indeed, LinkedIn, Ziprecruiter) and reach
out to local staffing agencies if needed. Use a screening process to shortlist
candidates based on skills (communication, empathy, customer service, etc.),
availability, and experience.
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Milestone 3: Interview and Select Candidates
Timeline: March 2025
Status Completed
Interview shortlisted candidates, prioritizing communication skills, patient care
orientation, and familiarity with healthcare or call center environments. Select top
candidates based on their qualifications and cultural fit with the clinic's mission.
Milestone 4: Hiring, Onboarding and Training
Timeline: March 2025
Status Completed
Onboard new hires by providing them with the necessary equipment (phones,
computers, software access). Ensure they have completed any required HR
paperwork and compliance training (e.g., HIPAA, workplace policies).
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Finalize training materials that cover the specific tasks (e.g., scripts for calling
patients, customer service protocols, data entry guidelines), clinic policies, and
patient confidentiality.
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Milestone 5: Full Launch of Outreach Efforts

			Timeline: April 2025
			Ensure agents are consistently making calls, logging data, and connecting patients to care providers.
Process to stratify	Data	By reviewing data	Milestone 1: Define Categories & Stratification Criteria
patients based on	Specialist,	set obtained from	Timeline: April 2025
key demographic	Clinical	individual health	Status: In Progress
information such as	Director	plan, the clinical	
race, ethnicity, and		director and data	Work with stakeholders to define the categories for stratification. Ensure these
preferred language		specialist will	categories align with current social determinants of health and are in compliance
spoken		define how data	with legal or regulatory standards.
		will be structured	
		and formatted to	
		ensure accurate	Milestone 2: Create Data Stratification Model
		and complete	Timeline: April 2025
		information for	Status: In Progress
		race, ethnicity,	
		and preferred	Design the process or algorithm that will sort the patient data into the predefined
		language.	categories. This could be done through a variety of tools such as Excel, Python
			scripts, or data management software. Ensure the stratification model is flexible
			and can handle new data additions over time.
			Milestone 3: Implement Data Transformation and Stratification
			Timeline: April 2025
			Status: In Progress
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			Apply the stratification model to the patient data to categorize patients by race,
			ethnicity, and preferred language. This step involves transforming the raw data into
			structured, easy-to-interpret groups based on these factors.
Create a shared	Data	With input from QI	Milestone 1: Define Tracker & Dashboard Requirements
real-time tracker	Specialist , QI	lead and call	Timeline: April-May 2025
with dashboard per	Lead , Call	supervisor, the	Status: In Progress

health plan to	center	data specialist will	
monitor outreach	supervisor	create an	Collaborate with QI Lead, Chief Medical Officer, Operations Director, call center
progress		actionable real-	supervisor, and IT to define what information needs to be tracked (e.g., calls made,
		time spreadsheet	call outcomes, patient contact status, appointments scheduled). Also, determine
		per health plan	key metrics for the dashboard (e.g., call volume, engagement rates, conversion
		(Containing list of	rates).
		assigned but not	
		yet established	
		patients)	Milestone 2: Select Tracking & Dashboard Tools
		accessible to	Timeline: April-May 2025
		agents and	Status: In Progress
		supervisors that	
		will track status of	Determine which software or tools will be used to create the real-time tracker (e.g.,
		outreach	Excel with live data). For the dashboard, evaluate options such as Power BI,
		completion and	Tableau, or custom web dashboards.
		appointment scheduling.	
		Scrieduting.	Milestone 3: Develop Real-Time Tracker
			Timeline: April-May 2025
			Status: In Progress
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			Begin developing the real-time tracker for outbound call agents. This can be done
			by creating a shared document or database where agents log each call and its
			outcome (e.g., patient contacted, appointment made, message left). It should
			allow data entry and updating in real-time.
			Milestone 4: Integrate Tracker with Dashboard
			Timeline: April-May 2025
			Status: In Progress
			Integrate the real-time tracker data with the supervisor dashboard. This ensures
			that supervisors can view live updates as agents input their data. Ensure data
			syncing and accuracy between the tracker and the dashboard.

			Milestone 5: Go-Live with Tracker & Dashboard
			Timeline: June 2025
			Status: Not yet started
			Launch the real-time tracker for all outbound call agents and the supervisor
			dashboard. Ensure the systems are up and running smoothly and that agents are
			successfully entering data in real-time.
Create Welcome to	Outreach and	Using multi-modal	Milestone 1: Define Goals & Target Audience
Opsam letter with	Marketing	approach (EMR	Timeline: April 2025
contact information	Lead	messaging, mails,	Status: In Progress
introducing the		emails), team will	
organization and the		develop a tailored	Determine the primary goals of the welcome packet: to promote clinic services,
services we provide		marketing	explain how to schedule an appointment, provide necessary contact information,
to assigned but not		materials and	and make patients feel valued. Identify the target audience—patients assigned but
yet seen patients.		welcome to	not yet seen in the clinic—taking into account any relevant demographics (age,
) or occur paralettes		Opsam packet	language, health needs, etc.).
		that will educate	
		them of our	
		services and	Milestone 2: Determine Format & Design
		encourage them to	Timeline: April 2025
		contact us and	Status: In Progress
		schedule their	- Catao: 1111 105,000
		appointments	Decide on the format for the welcome packet. This could be physical (printed letter
		аррошиноню	and informational materials) or digital (PDF or email). Consider accessibility and
			design preferences such as font size, colors, and graphics.
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			Milestone 3: Print/Prepare Digital Versions
			Timeline: April 2025
			Status: In Progress
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			If physical, send the final designs to a printing company for production of the welcome letters and packets. Ensure that materials are printed on quality paper and in an easy-to-handle format. If digital, finalize the PDF version or prepare the email template for distribution.	
			Ensure that links (e.g., to scheduling or registration pages) are functional and that the format is mobile-friendly.	
			Milestone 4: Prepare Mailing/Distribution List Timeline: April-May 2025	
			Status: In Progress	
			Obtain the list of patients who have been assigned but not yet established care, ensuring all contact details (mailing addresses or emails) are up to date. Clean and organize the list for accurate delivery.	
Improve in-bound	CEO, CMO,	Key Executives	Milestone 1: Identify and Evaluate Call Center Vendors	
call center process	OPs Director,	and call supervisor	Timeline: October-Dec 2024	
for scheduling new	Call center	will collaborate to	Status: Completed	
appointments	supervisor, IT	vet and select	December and absorblish call assumed as about an existing in leastful as a single	
	Administrator	healthcare only call center	Research and shortlist call center vendors that specialize in healthcare services, focusing on those with a proven track record in:First call resolution (FCR), Patient	
		solution provider	scheduling and healthcare-related inquiries2, Compliance with healthcare	
		to accept all in	regulations (e.g., HIPAA, patient confidentiality)	
		bound calls with	regulations (e.g., r.m. r.s., partient community)	
		clear focus on	Milestone 2: Select Call Center Vendor	
		patient first call	Timeline: January 2025	
		resolution, timely	Status: Completed	
		access, and		
		patient	Choose the most suitable vendor based on cost, capabilities, alignment with clinic	
		satisfaction	objectives, and experience in healthcare settings. Negotiate contract terms,	
			including performance metrics (e.g., FCR rates, patient satisfaction scores),	
			penalties for non-compliance, and confidentiality agreements.	

Milestone 3: Develop Implementation Plan Timeline: January-March 2025 Status: Completed
Collaborate with the chosen vendor to develop a detailed implementation plan, including timelines, roles, responsibilities, and technology requirements (e.g., integration with clinic scheduling system, CRM tools).
Ensure alignment on key performance indicators (KPIs), such as FCR rate, patient satisfaction, and call handling time.
Milestone 4: Train Call Center Agents Timeline: Mar-April 2025 Status Completed
Conduct training for call center agents on: a.Clinic-specific services, specialties, and procedures b. Patient scheduling workflows, including insurance verification, slide fee scale program, and appointment booking c. First call resolution techniques and problem-solving strategies d. Compliance with HIPAA and other healthcare regulations
Milestone 5: Go-Live with Call Center Operations Timeline: April 9, 2025 Status: Completed
Officially launch the call center, with full functionality for answering patient calls, scheduling appointments, handling inquiries, and ensuring FCR. Monitor call volume, agent performance, and patient satisfaction closely during the first few weeks.

Equity and Practice Transformation (EPT) Payment Program
Data to Enable Population Health Management, Milestone 2
Data Implementation Plan Example

	Ensure agents have access to the necessary resources (e.g., real-time scheduling	
	system, patient data) to facilitate efficient and accurate interactions.	

5. How will you track your progress in achieving your SMARTIE goal(s)? Identify key metrics that will help assess the effectiveness of your efforts.

Key Data Elements to Track Progress

Progress Indicator	Indicator Description (Numerator/Denominator)	Reporting Frequency
Outreach Contact Rate (The percentage of assigned patients	Number of successfully contacted patients / Total	Monthly
who are successfully contacted during the outreach	number of patients assigned	
campaign (via phone, email, or other communication		
methods)		
Appointment Scheduling Rate (The percentage of contacted	Number of Patients Who Schedule an Appointment	Monthly
patients who schedule an appointment after receiving the	/ Number of Successfully contacted patients	
outreach communication).		
No Show Rate - Post Scheduling	Number of No-Show Appointments / Total number	Monthly
(The percentage of scheduled patients who fail to show up for	of scheduled appointments	
their appointment)		
Patient Engagement Rate (The percentage of contacted	Number of Engaged Patients (made appointment,	Monthly
patients who engage with the clinic (e.g., scheduling an	called back, requested information) / Number of	
appointment, responding to outreach, asking for additional	Successfully contacted patients	
information)		
First Call Resolution Rate (The percentage of calls or	Number of First Contact Resolution /Total Number	Monthly
outreach attempts that result in a resolution on the first	of Outreach Contacts	
contact, such as scheduling the first appointment, answering		
questions, or addressing patient concerns).		

STRATEGY 2: USING GAPS IN CARE REPORTS THAT INCLUDE PRACTICE AND MCP DATA

1. If you have baseline data, share your most recent care gap closure rate for one measure for your PoF.

Baseline Care Gap Closure Rates for PoF Measures

Measure	Population of Focus		(Received Care)	(%) (Auto-	Care Gap Rate (%) (Auto-Calculated) Care Gap Rate = 100% minus Performance Rate
0 0	Adults with Chronic Conditions	3390	2198	64.8%	35.2%

2. Based on your calculated care gap rate, what is your SMARTIE (Specific, Measurable, Achievable, Relevant, Time-bound, Inclusive, and Equitable) goal to improve care gap closure?

SMARTIE Goal(s)	Specific:
	Increase the percentage of adult patients (ages 18–85) with a diagnosis of hypertension whose blood pressure is adequately controlled (<140/90 mm Hg).
	Measurable: Raise the HEDIS Performance Rate in Controlling High Blood Pressure (CBP) measure from the current baseline of 64.8% to 80%.
	Achievable: Implement team-based care strategies, including Medical Assistant-led BP rechecks, clinical decision support alerts in the EHR, and leverage of other technologies to help control blood pressure.
	Relevant: Controlling high blood pressure reduces the risk of heart attacks, strokes, and other complications—supporting Opsam health priorities of improving chronic disease outcomes and reducing disparities based on race and ethnicity.
	Time-bound: Achieve this improvement by December 31, 2025, aligning with the current UDS reporting year.

Inclusive: Ensure designing a culturally and linguistically appropriate education materials and outreach strategies tailored to the clinic's diverse population.
Equitable: Prioritize outreach to populations with historically lower control rates per Opsam data, using health navigators and multilingual outreach support.

3. Identify if you will prioritize specific subpopulations within your PoF. If so, what is your rationale for each priority subgroup?

Priority Subpopulation(s)	Rationale for Prioritization
Subpopulation based on race/ethnicity with	Opsam Health believes in provision of equitable care to all our patients by identifying challenges
lower performance measure based on	faced by the subpopulation and implementing strategies to address these challenges with the goal
current data (Blacks, Hispanics, Asians)	of not only increasing performance measure in controlling BP as a whole but increasing rate across
	race and ethnicity.

4. What are the interventions you plan to test or implement to achieve your SMARTIE (s) goal to close care gaps? Interventions should include clinical guidelines, patient outreach and engagement strategies, leveraging technology to provide alerts and clinical decision support, pre-visit planning and optimizing team-based care workflows. List the specific interventions or steps of who will do what, how, and by when?

Intervention Description	Intervention Type	Who Is	Implementation
		Responsible?	Timeline (By When?)
Adoption of an evidence-based clinical guideline aligned with the	Clinical Guidelines	Medical	Ongoing regular training
latest ACC/AHA recommendations and training of providers on a		Director,	at least once yearly.
standardized treatment algorithm that includes appropriate		Operations	Focused training on
medication selection, dose titration, and follow-up timing.		Director	providers with low
			measures as needed

 We will leverage technology by Integrating automated alerts into the EHR to flag patients with uncontrolled hypertension at the point of care. Remote patient monitoring to eligible patients for remote tracking, earlier intervention, and better engagement with hard-to-reach patients. Clinical decision support tools in the EHR prompting appropriate interventions for patients with elevated readings, ensuring timely and equitable care adjustments. 	Leveraging Technology to provide alerts and clinical decision support	EMR Tech, Medical Director	Completed
We will standardize pre-visit planning process (huddle) to identify patients with hypertension and prioritize them for BP control interventions. Medical assistants and care coordinators will review charts ahead of appointments to flag patients with recent elevated readings or missed follow-ups. This process ensures that every visit includes a BP recheck, medication compliance review, and follow-up scheduling if needed, streamlining care and reducing missed opportunities.	Pre-Visit Planning	Operations Director, Clinic supervisors	Completed
We will enhance patient outreach and engagement by: 1. More robust outreach to patients with uncontrolled hypertension by dedicated healthcare navigators 2. Creating educational materials that are culturally and linguistically tailored 3. Assigning patients with uncontrolled BP to dedicated clinic care planning coordinators to provide support, education, and address social barriers to care.	Patient Outreach and Engagement Strategies	Operations Director, Care coordinators	Completed. Ongoing activities.

Implementing a team-based care approach to patients with	Optimizing Team-Based Care	Medical	Completed. Ongoing
hypertension as follows	Workflows	Director,	activities.
Daily huddle spearheaded by care coordinators flagging patients with uncontrolled hypertension or high reading from prior visit. Flagging patient with uncontrolled BP to enroll in care planning if desired		Operations Director	
Medical assistants to ensure accurate blood pressure reading and repeating measurement if high and reinforcement of medication compliance			
3. Providers applying evidence-based management strategies and regular counselling efforts			
4. Case managers offering support and resources to patients with identified social determinants (such as transpo, housing, food support, mental health referral, etc)			

5. What progress indicators will you track to understand your progress toward your SMARTIE goal(s) in closing care gaps? You may also attach an example of a report or screenshot of the data elements you will track to understand progress towards closing care gaps.

Key Data Elements to Track Progress

Progress Indicator	Data Source	Tracking Frequency
% of hypertensive patients (ages 18–85) with most recent BP <140/90 mmHg	EMR	monthly
stratified to race/ethnicity, age, gender, language spoken		
% of patients with uncontrolled BP (>140systolic or >90 diastolic) who have a repeat	EMR	monthly
BP reading conducted by MA within same visit		
% of patients with hypertension receiving After Visit Summary (AVS) with updated	EMR	monthly
hypertension, medication list, counselling, along with education materials		

% of patients with hypertension completing PRAPARE screening for social determinants of health identification	EMR	monthly
% of patients with uncontrolled hypertension and positive social determinants of	EMR	monthly
health referred to care coordinator for care planning and support		

STRATEGY 3: DATA EXCHANGE WITH TWO EXTERNAL PARTNERS, AT LEAST ONE OF WHICH IS A QHIO

Part 1: Data Exchange with a QHIO

Question	Response Options			
1. Are you already connected with a	Yes			
QHIO? If not, what is your timeline for				
contracting?				
1a. Which QHIO are you connected to?	[] None			
	[] Cozeva - Applied Research Works, Inc. QHIO (Note: The Cozeva QHIO is not the same as the			
	Cozeva Population Health Management Platform that some practices have access to via their			
	MCP. The Cozeva PHM will not count toward the QHIO requirement. Cozeva QHIO participants			
	will have completed the Data Exchange Framework (DxF) Data Signing Agreement (DSA))			
	[] Health Gorilla			
	[] Long Health			
	[] Los Angeles Network for Enhanced Services (LANES)			
	[] Manifest MedEx			
	[] Orange County Partners in Health - HIE			
	[] SacValley MedShare			
	[x] San Diego Health Connect			
	[] Serving Communities Health Information Organization (SCHIO)			
1b. If not already connected, which QHIO(s)	[] Cozeva - Applied Research Works, Inc. QHIO			
do you plan to connect with as a source for	[] Health Gorilla			
additional data?	[] Long Health			
	[] Los Angeles Network for Enhanced Services (LANES)			
	[] Manifest MedEx			
	[] Orange County Partners in Health - HIE			
	[]SacValley MedShare			
	[] San Diego Health Connect			
	[] Serving Communities Health Information Organization (SCHIO)			

2. What specific types of data do you plan	[x] Hospital Discharge Summaries (ADTs)		
to receive from a QHIO? Select all that	[x] Emergency Medical Services Data		
apply.	[x] Behavioral Health Data [] Public Health Reporting Data		
	[x] Social Service Data		
	[x] Substance Use Disorder Data		
	[] Pharmacy Data		
	[x] Specialty Consult Data		
	[] Claims Data		
	[]Other		
3. Which processes will be improved or	Population of Focus: Adult Chronic Care		
automated by receiving additional data	[x] Ensuring that a patient with hypertension has a blood pressure captured at the visit		
from a QHIO? Select all that apply.	[x] Sending blood pressure results to MCPs		
	[x] Determining if a patient needs a new HbA1c order/should report GMI		
	[x] Sending HbA1c results to MCPs		
	[x] Administering depression screenings		
	[x] Sending depression screening results to MCPs		
	[x] Other:Receiving colorectal screening results(coloscopy, fit or Cologuard)		
4. If not already established, what date do you plan to complete your QHIO agreement?			
5. What barriers do you anticipate to			
establishing exchange with a QHIO?			
(List potential challenges such as technical			
integration issues, data standardization,			
contract negotiations, or data privacy			
concerns. Please also indicate proposed			
mitigation strategies.)			

Part 2: Data Exchange with External Partners

Qu	estion	Response Options			
6.	Which external partner(s) do you plan to exchange data directly with? Select all that apply.	[x] Managed Care Plans (MCPs) [x] Hospitals/Emergency Departments [x] Behavioral Health Providers [x] Community-Based Organizations [x] Specialty Consult Providers [] Immunization Registries (CAIR2 or RIDE) (Only practices with children and youth PoF) [x] Pharmacies [] Other			
7.	What specific types of data do you plan to exchange with an external data sharing partner? Select all that apply.	[x] Supplemental Data [] Hospital Discharge Summaries (ADTs) [x] Behavioral Health Data [x] Social Service Data [] Substance Use Disorder Data [] Pharmacy Data [x] Specialty Consult Data [] Other			
8.	Which processes will be improved or automated by exchanging data with an external partner? Select all that apply.	Population of Focus: Adult Chronic Care [x] Ensuring that a patient with hypertension has a blood pressure captured at the visit [x] Sending blood pressure results to MCPs [x] Determining if a patient needs a new HbA1c order/should report GMI [x] Sending HbA1c results to MCPs [x] Administering depression screenings [x] Sending depression screening results to MCPs [x] Other:Sending colorectal screen results such as fit or cologaurd test			
9.	What is your plan for reaching the goal of receiving additional data from an external source? List the specific steps of who will do what, how, and by when?	Step Requesting direct access to hospital EMR	Who is Responsible? CMO, Records Administrator	How Will It Be Implemented? Via the records administrator, hospital	Timeline (By When?) UCSD - completed

to obtain ER / Hospital admission / discharge information		(Scripps, UCSD, Sharp) EMR access will be requested.	Scrips, Sharp - Dec 2025
Implementation of another population health tool (Arcadia) to obtain information on medi-cal assigned patients information (demographics, screening results) by aggregating and analyzing data from various sources (including other	Data Specialist, IT Administrator , EMR Tech	Through Eclnicalwork (Opsam EMR) integration project engineer, an interface with Arcadia will be established to connect Opsam bidirectionally to the platform and exchange data with other FQHCs connected to it.	May- June 2025
FQHCs) SFTP file sharing connection with managed care plans	Data Specialist, IT Administrator	By having SFTP server configured and activated between Opsam and managed medi-cal health plans for data exchange	Completed